



givepower®

ANNUAL REPORT

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## MISSION & VALUES

Our mission is to electrify the world with clean energy, and provide greater health, economic and educational opportunities for developing regions that need them most.

COMMUNITY | VISION | IMPACT





## A MESSAGE FROM HAYES

In many ways, 2022 was a transformative year for GivePower. We crossed critical milestones, indicative of our ability to reach scale. We unlocked new partnerships, which show our collective commitment to solving the energy and water crises around the world. And we faced enormous challenges where the resiliency of our technology, our people, and our passion were tested. I could not be more proud of how GivePower met those challenges and similarly could not be more excited about how 2022 prepared us for the future.

To start, we need to stop and recognize the milestones we reached. GivePower has completed 2,585 projects around the world impacting the lives of nearly 1.4 million people. When we started this effort a decade ago, we knew we were tackling serious problems, but could not have imagined helping so many people in such a variety of ways. This year we powered water purification systems, health facilities, schools, conservation parks, food processing equipment and more. Our Solar Water Farm technology utilizes solar and battery power to desalinate sea and brackish water. In 2022, we hit another exciting milestone distributing our 100-millionth liter of clean water from these projects. I'm enormously proud of and grateful for these milestones.

This is not to declare victory, however - far from it, as literally billions of people still lack access to a consistent source of electricity and clean water. With water alone, more than 1.4 billion people lack access to safe, dependable sources of water. This leads to countless other problems. Without water, diseases run rampant. Without water, starvation is impossible to overcome. Without water, women are forced to walk miles and miles, leaving them with no financial or personal independence or growth. The problems linked to water are endless.

The connection between water and disease came into sharp focus in 2022 in Haiti. A deadly cholera outbreak threatened thousands of lives throughout the country, particularly in the nation's overcrowded prisons. Fuel shortages rendered other water systems inoperable but our solar panels proved to be reliable in the face of this emergency. Working closely with the United Nations and Amazon, GivePower's Solar Water Farm Max in Anse-à-Galets delivered 240,000 liters of clean water to those in need over a six-week period.



It's easy to think about the enormity of these problems and get discouraged, even with such exciting milestones. But in 2022 alone, we improved the lives of over 388,000 more people, growing our lifetime total by nearly 30% in just one year. This means we are unlocking something special. It's the ability to scale. We are deploying bigger systems faster than ever before, thanks in large part to some critical partnerships.

There are two that come to mind, indicative of more to come. In Mtongwe, Kenya, Titan Solar Power funded a Solar Water Farm Max to help those living in the coastal community. Today, as you read this, more than 87,000 people now have access to clean water thanks to this system. In the nearby community of Mshomoroni, our partner, ServiceNow, funded another Solar Water Farm Max system. Residents in this area depended on unsafe brackish water boreholes or municipal piped systems that are very unreliable. The new system will provide access to clean drinking water for another 168,000 people in the area. Truly, an enormous impact.

Our work also continues to be recognized at the highest levels. Last year, GivePower was one of nine organizations presenting at the Laudato Si Challenge event hosted at the Vatican in Rome, Italy. The Vatican chose to recognize GivePower because of our commitment to delivering sustainable help. We don't just talk about solving problems, we actually bring long-term solutions to those in need every day.

I expect this momentum to continue and I'm grateful to the 117 dedicated employees who help build and deploy our systems, foster new partnerships with governments, NGOs, and corporate partners, and guide our life-changing Treks.

None of this work would be possible without the generous support of people like you. On behalf of our team and all of those we serve, thank you for joining the charge.

Warm regards,

Hayes



GIVE GOOD. EMPOWER BETTER.

# GIVEPOWER PROGRAMS

“GivePower’s history of execution success, their commitment to providing essential services to needy and developing communities, and furthering Colombia’s transition to cleaner energy sources makes them a perfect partner for EnfraGen.”

- Brendan Duval, Founder & Managing Partner of Glenfarne Group, LLC and EnfraGen Chief Executive Office



## TREKS

Deliver once-in-a-lifetime, team-building experiences building clean energy projects in remote villages



## SOLAR IMPACT PROJECTS

Provide clean energy solutions to developing regions that need them most



## SOLAR WATER FARMS

Create sustainable access to clean water in water-scarce regions around the world



# YEAR IN REVIEW

## 2022 IMPACT SUMMARY

### Treks

31

TREKS

293

TREKKERS

1

COUNTRY LAUNCH

33,012

NEW PEOPLE IMPACTED

### Solar Impact

9

PROJECTS

1

NEW COUNTRIES

6

NON-PROFIT PARTNERS

38,417

NEW PEOPLE IMPACTED

### Solar Water Farms

5

NEW SITES DEPLOYED

106 Million

LIFETIME LITERS DISTRIBUTED

10

SITES IN OPERATION  
BY EOY

316,666

NEW PEOPLE WITH ACCESS  
TO CLEAN DRINKING WATER

Based upon service area populations  
around 5 new SWF's

TOTAL NEW PEOPLE IMPACTED IN 2022

**+388k**

CUMULATIVE TOTAL SINCE 2013 **1.4 million people**

TEAM

# OUR TEAM IS GLOBAL AND GROWING

Total of 117 employees at end of 2022, over 76% outside of US



UNITED STATES  
**29 employees**



COLOMBIA  
**16 employees**



HAITI  
**11 employees**



NEPAL  
**4 employees**



MEXICO  
**3 employees**



KENYA  
**54 employees**



Admin (Admin, Support & Fundraising)



Trek



Solar Water Farm



Solar Impact Projects



TREKS

# TREK PROJECTS TRIPLED IN 2022

## 31 Treks Completed

Treks allow donors to experience the change that they are creating by living in a community while building a solar project over the course of a week.

In 2022, 293 volunteers traveled abroad with GivePower to install 31 solar systems. This tripled the number of volunteers participating in any previous year. Treks were also offered in the Philippines for the first time.



COLOMBIA  
14 Treks



NEPAL  
15 Treks



PHILIPPINES  
2 Treks



# NEW IMPACT PROJECTS FOR 2022

Nine new projects improving the lives of over 38,417 people



## MEXICO

- Elder Care Facility - 65 people

## COLOMBIA

- Coconut Processing Plant - 150 people
- Sugar Cane Processing & Sewing Center - 150 people
- Boat Electromobility - 761 people
- Recycling Center - 2,500 people

## HAITI

- Cholera Relief Effort - 12,000 people

## BOTSWANA

- Eco Rangers Mobile Stations - 36 people

## DRC

- Mulamba Hospital - 1,393 people

## NEPAL

- 15 Schools Powered - 21,362 people

## CASE STUDY

# CHOLERA IN HAITI

In partnership with DINEPA, Haiti's national water utility, GivePower distributed water to remote areas of La Gonâve and the mainland where cholera was reported.

# 240,473 LITERS

## Delivered to Combat the Cholera Outbreak

In the wake of paralyzing fuel shortages severely inhibiting the transport of clean water in Haiti, a deadly cholera outbreak was identified in October of 2022. Clean water was needed urgently on the mainland to contain the disease. Our existing Max on the island of La Gonâve was uniquely positioned to help.

Water was produced from GivePower's Solar Water Farm Max in Anse-à-Galets on the Island of La Gonâve in Haiti.

A combination of trucks and boats transported water to ports on the mainland surrounding Port-au-Prince.



**AMAZON**  
donated 20k  
reusable water  
bags



**The UNITED NATIONS  
HUMANITARIAN AIR  
SERVICE (UNHAS)**  
donated 5x MI8 helicopter  
flights to transport bags to  
La Gonâve



**HEALTH THROUGH  
WALLS** facilitated  
deliveries of water to  
18 prisons housing  
thousands of  
prisoners in Haiti



## PROJECTED IMPACT

# 10 SOLAR WATER FARMS PROVIDE ACCESS TO CLEAN DRINKING WATER FOR 673,103 PEOPLE EVERY DAY

GivePower builds, owns and operates each system for its 20-year expected life

### DEPLOYED 2018-2021

1. KIUNGA, KENYA - MAX  
Commissioned: June 2018  
People with access: 3,351  
Liters distributed: 17,024,140
2. ANSE A GALET, HAITI - MAX  
Commissioned: May 2020  
People with access: 62,599  
Liters distributed: 23,388,507
3. LIKONI, KENYA - MAX  
Commissioned: Aug 2020  
People with access: 163,232  
Liters distributed: 31,138,197
4. BAMBURI, KENYA - MAX  
Commissioned: June 2021  
People with access: 123,755  
Liters distributed: 22,897,912
5. CABO DE LA VELA, COLOMBIA - MOBI  
Commissioned: Oct 2021  
People with access: 3,500  
Liters distributed: 679,232



On Dec. 15, 2022, GivePower Exceeded

## 100 MILLION LIFETIME LITERS

of Clean Drinking Water Distributed

### DEPLOYED IN 2022

6. WOTE, KENYA - Mobi+  
Commissioned: Mar 2022  
People with access: 29,600  
Liters distributed: 1,584,741
7. KITENGELA, KENYA - Max  
Commissioned: May 2022  
People with access: 154,436  
Liters distributed: 8,303,286
8. MOKOWE, KENYA - Mobi  
Commissioned: June 2022  
People with access: 27,050  
Liters distributed: 323,008
9. MWINGI, KENYA - Mobi+  
Commissioned: Nov 2022  
People with access: 18,484  
Liters distributed: 79,165
10. MTONGWE, KENYA - Max  
Commissioned: Dec 2022  
People with access: 87,096  
Liters distributed: 89,690

# ALL-TIME IMPACT MEASUREMENTS

PROJECTS IN  
25 different countries

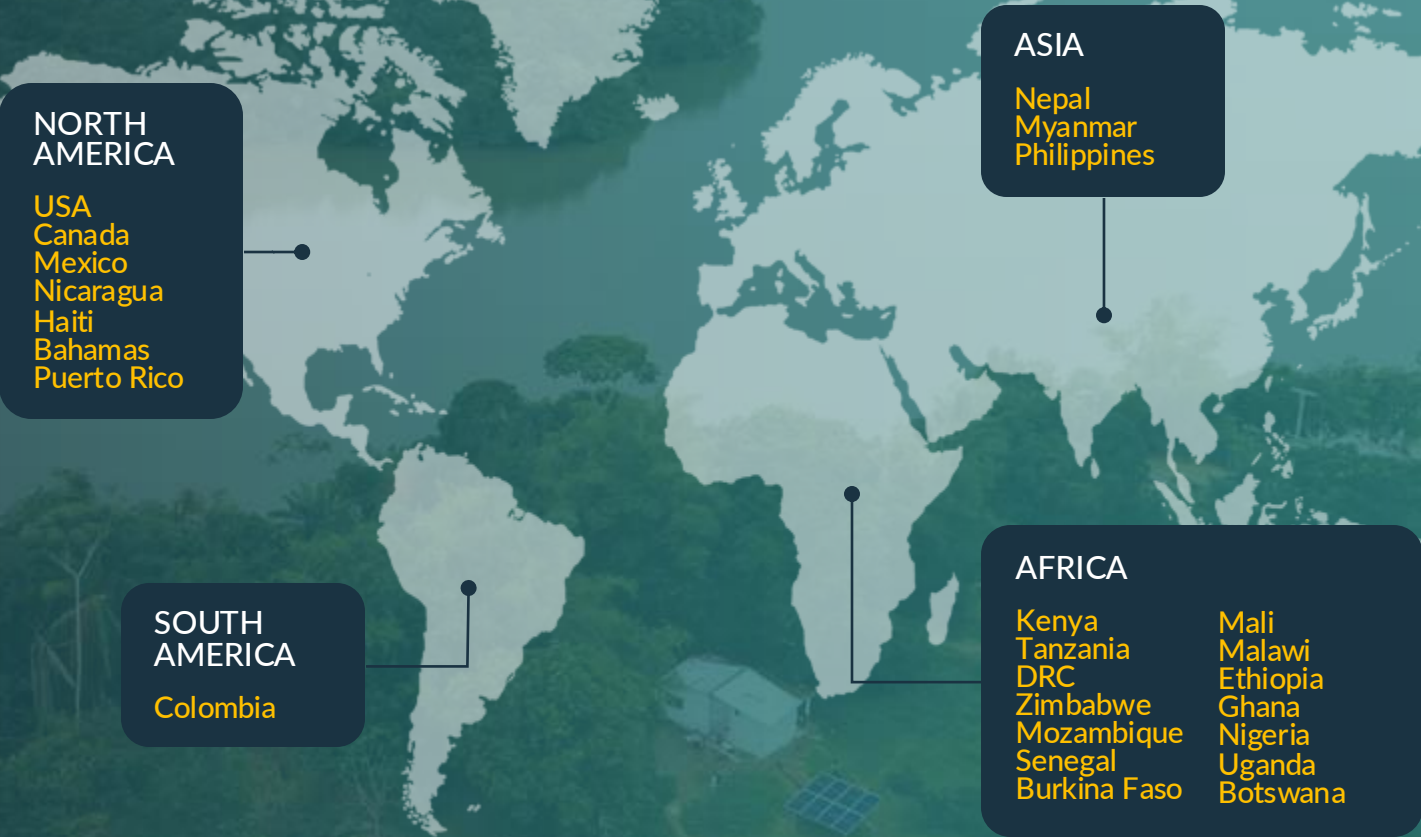
POWERED  
2,402 schools

INSTALLED  
173 other solar systems

ESCORTED  
714 volunteers to developing regions

DEPLOYED  
10 Solar Water Farms

IMPACTED THE LIVES OF  
1,397,651 people







# GIVEPARTNERS

A GIVEPOWER FOUNDATION PROGRAM

GivePartners is a **unique partnering opportunity for mission-driven organizations** that want to make a positive impact and enrich their company culture with a readymade corporate social responsibility program.

THE FOUNDING GIVEPARTNER

goodleap<sup>®</sup>

With a donation for every loan they fund, **GoodLeap's generous contribution covers 100% of GivePower's administrative and support overhead.** This means 100% of every additional dollar donated goes directly to a project in the field.



# GIVEPARTNERS

A GIVEPOWER FOUNDATION PROGRAM

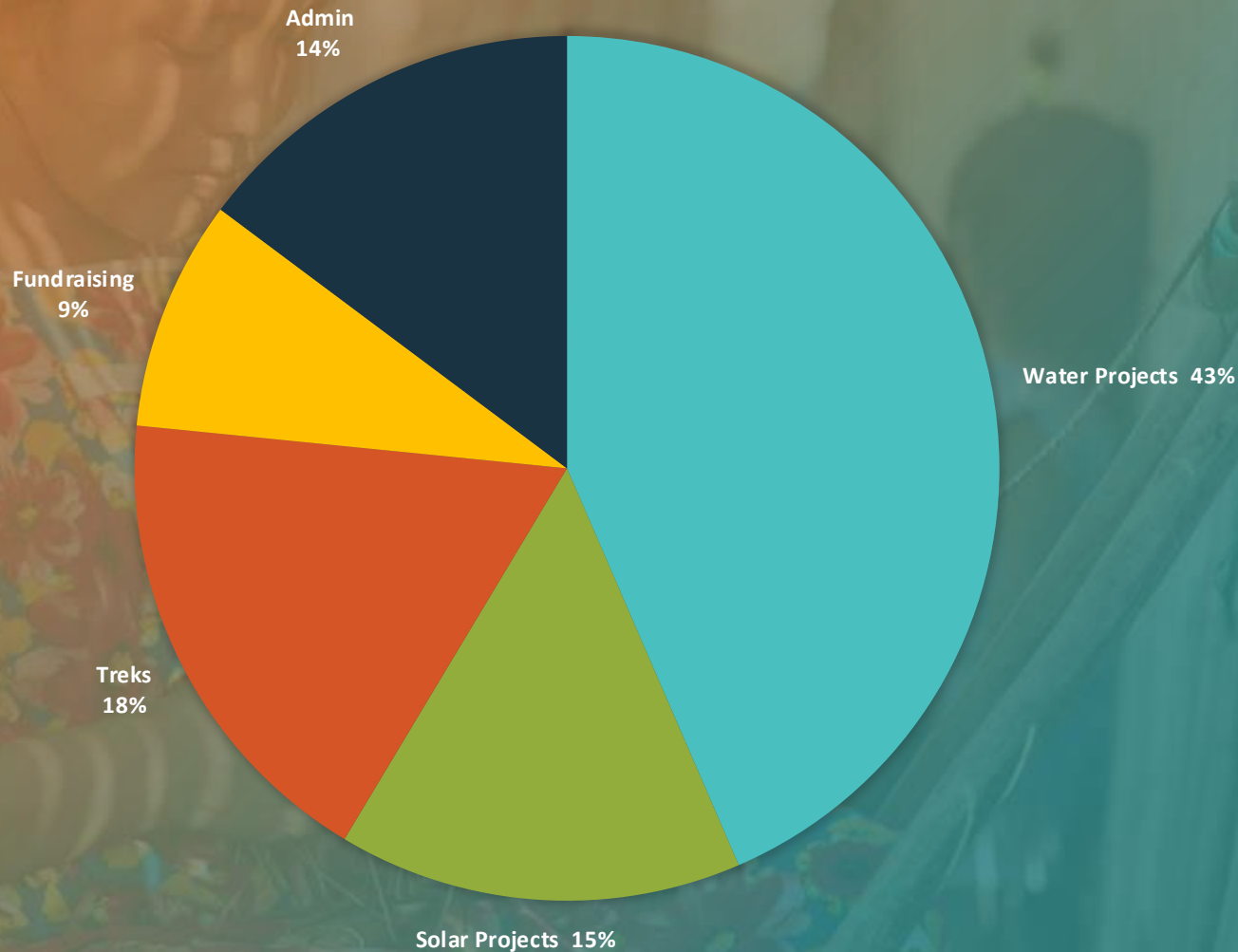
We've created a movement with corporate partnerships.



OVER 114 COMPANIES NOW SUPPORT GIVEPOWER WITH ONGOING CONTRIBUTIONS  
OVER 90% OF PARTICIPANTS CONTRACT FOR FIVE-YEAR TERMS

## FINANCIALS

# 2022 FINANCES



REVENUE	2021	2022	change
Unrestricted contributions	3,476,867	5,092,552	1,615,685
Restricted contributions	5,187,320	6,305,999	1,118,679
<b>Total Revenue</b>	<b>8,664,187</b>	<b>11,398,551</b>	<b>2,734,364</b>

EXPENDITURES*			
Water Program & Projects	3,883,870	3,789,540	(94,330)
Solar Impact Projects	711,579	1,315,773	604,194
Treks	898,965	1,566,577	667,612
<b>Programs</b>	<b>5,494,414</b>	<b>6,671,891</b>	<b>1,177,477</b>
% of Expenses	78%	77%	-1%
Fundraising & Marketing	606,006	751,951	145,945
Admin	968,743	1,288,238	319,495
<b>Fundraising &amp; Support</b>	<b>1,574,749</b>	<b>2,040,189</b>	<b>465,440</b>
% of Expenses	22%	23%	1%
<b>Total Expenses</b>	<b>7,069,163</b>	<b>8,712,080</b>	<b>1,642,917</b>
<b>Change in Net Assets incl. Capital Costs</b>	<b>1,595,024</b>	<b>2,686,471</b>	<b>1,091,447</b>

Reconciliation to GAAP Audit**		
Change in Work in Progress	864,731	(1,139,550)
Change in PP&E	969,201	1,599,940
Management Reporting/Budget Adjustments	1,833,932	460,390
<b>Increase in Net Assets (per Audit)</b>	<b>3,428,956</b>	<b>3,146,861</b>

\* To provide a holistic view of Program Expenses, Work in Progress & other Capital Costs are included.

Foreign Exchange translation is excluded, as it is not a pertinent indicator of GivePower's financial situation.





## WITH GRATITUDE

GivePower was fortunate to expand its impact dramatically in 2022.  
Without our amazing donors and partners, that would not have been impossible.

We are humbled by the work we are entrusted to do each day.  
It is a gift to empower others with the deployment of sustainable, clean-energy solutions.  
Thank you for joining the charge in supporting those who need our help the most.

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