OUR MISSION IS TO ELECTRIFY THE WORLD WITH CLEAN ENERGY, AND PROVIDE GREATER HEALTH, ECONOMIC AND EDUCATIONAL OPPORTUNITIES TO DEVELOPING REGIONS THAT NEED IT MOST.

Power is the basic building block of progress. As 2 billion people around the world still live with no electricity, there is much progress to be made. With support of some of the most accomplished visionaries in the clean energy space, GivePower is the innovative foundation leading that charge.

Source: IEA
To persevere in a year like 2020 takes vision, resolve, and heart. It also takes the right perspective. At GivePower, we don’t see obstacles, only challenges to be overcome. It is in these moments of adversity that we grow and become stronger.

As COVID-19 shook the world, it pulled our mission into greater focus, making our work more critical and urgent than ever before. With the overwhelming generosity of our donors, and the hard work and ingenuity of our global staff, I’m proud to say that we excelled in a year like no other.

GivePower expanded its impact in 2020 and is now bringing solar-powered solutions and clean water to more than 550,000 people in 23 different countries at a time when global demand for these life-saving resources is rising. While recent months tested us in ways we couldn’t have imagined, we never lost momentum. We improved the education for thousands of children this year by bringing solar power to 20 new schools around the world. We also completed nine new clean energy microgrid projects, electrifying villages, sanctuaries, and medical facilities.
Clean water became an even more critical resource last year, as regions struggling with waterborne diseases and water scarcity were also forced to confront the coronavirus pandemic. GivePower’s Solar Water Farms have an important role to play in the prevention of, and recovery from, COVID-19 infection by providing communities with healthy hydration for fighting fevers and clean water for handwashing.

With the deployment of our two new Solar Water Farm Max’s in La Gonave, Haiti, and Likoni, Kenya, more than 100,000 people a day now have access to safe, clean water. In addition, our first two Solar Water Farms Mobi’s were designed and manufactured in 2020. These smaller, mobile units are prepared for deployment in Colombia and Kenya. Our newest Max system is also under construction in Bamburi, Kenya.

When faced with obstacles, our team adapted and found new ways to amplify our impact. GivePower paused on leading team-building treks to build solar projects in remote villages amid the pandemic, but we continued to expand our GivePartners Corporate Social Responsibility program. A total of 68 companies have joined the charge pledging to make ongoing contributions that deliver clean, safe water to people who desperately need it. In a year when many terrific organizations struggled to maintain their donor support, GivePower’s contributions grew by 56.5%.
Behind these achievements, are new work processes and an expanded 48-member global team that is poised to magnify GivePower’s impact in the years to come.

In 2020, our team’s resourcefulness and drive to serve others prevailed in the face of numerous challenges and set us on a path for continued success. These accomplishments were made possible by our corporate partners, donors, and friends who stood by us and our mission in a year of widespread uncertainty.

It is with deep gratitude and unparalleled passion that we look forward to improving the lives of many more people in the years to come. The power of clean energy and clean water to continually improve the lives of those in need is simply awesome. Your support means the world to us and to so many others.

Hayes Barnard

---

A LETTER FROM HAYES BARNARD CONTINUED.

CEO & CHAIRMAN
# Impact

## Year in Review

<table>
<thead>
<tr>
<th>Treks</th>
<th>Solar Projects</th>
<th>Solar Water Farms</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 TREKS</td>
<td>20 SCHOOLS</td>
<td>3 SITE OPERATIONAL</td>
</tr>
<tr>
<td>24 TREKKERS</td>
<td>3 MICROGRIDS</td>
<td>20.4M LITERS DISTRIBUTED</td>
</tr>
<tr>
<td>2 COUNTRIES IN DEVELOPMENT</td>
<td>2 CONSERVATION AREAS</td>
<td>4 NEW SITES IN DEVELOPMENT</td>
</tr>
<tr>
<td>2,150 PEOPLE IMPACTED</td>
<td>31,972 PEOPLE IMPACTED</td>
<td>74,000 PEOPLE IMPACTED</td>
</tr>
</tbody>
</table>

**Total people impacted in 2020**: 108,122
OUR IMPACT IS EXPANDING

2014 TO TODAY: A FEW HIGHLIGHTS

POWERED
2,497 schools

INSTALLED
31 microgrids

PROJECTS IN
23 different countries

CHANGED THE LIVES OF
550,000+ people

STANDING ROCK
Installed 300kw solar array to help Lakota nation tribe achieve energy independence.

LA GONÂVE, HAITI
Installed Solar Water Farm™ Max in 2020.

VIRUNGA NATIONAL PARK, DRC
Powered communications for park rangers to help protect and serve endangered gorillas.

NEPAL
Helped restore economic opportunities through solar energy.

MYANMAR
Converting a community owned microgrid from diesel power to solar.

LIKONI, KENYA
Power for food & communications at Reteti Elephant Orphanage.

COLOMBIA
Increased economic opportunities and conserved archaeological sites through solar power.

NÉPAL
Helped restore economic opportunities through solar energy.

MOZAMBIQUE
Building modern schools for refugee students in partnership with Vodafone and the UN High Council for Refugees.

VIRUNGA NATIONAL PARK, DRC
Powered communications for park rangers to help protect and serve endangered gorillas.

STANDING ROCK
Installed 300kw solar array to help Lakota nation tribe achieve energy independence.

LA GONÂVE, HAITI
Installed Solar Water Farm™ Max in 2020.

VIRUNGA NATIONAL PARK, DRC
Powered communications for park rangers to help protect and serve endangered gorillas.
OUR TEAM IS NOW GLOBAL

2020

UNITED STATES
24 employees

COLOMBIA
4 employees

NEPAL
1 employee

HAITI
9 employees

KENYA
9 employees
TWO TREKS WERE COMPLETED IN 2020 PRIOR TO COVID19

SOLPA VILLAGE

**NEPAL**

**PARTNER**
The Green Program

**TYPE**
Solar water pump

**USES**
16kW pump transports water one mile from river valley to village

**CABO DE LA VELA**

**COLOMBIA**

**PARTNER**
Loanpal

**TYPE**
Solar microgrid

**USES**
Powers school, educational technology and food security

“We have built not only closer bonds with each other and our team by being able to travel here and help, but the relationships with these kids and these teachers and these parents is way more than I expected.”

-Cody Stine
GivePower is grateful to be the recipient of the **MOHAMMED BIN RASHID AL MAKTouiM GLOBAL WATER AWARD**

GivePower received the 1st place award for innovative projects for our containerized, solar-powered water desalination and purification technology that can be rapidly deployed in coastal regions around the world suffering from a shortage of clean water. These Solar Water Farms can operate 24 hours a day, utilizing battery storage technology, and are housed in 20-foot shipping containers. Capable of transforming as much as 70,000 liters of brackish or saltwater into clean, healthy drinking water every day. With this new, sustainable clean water source, coastal communities will see a dramatic drop in waterborne diseases, and are empowered with greater health and economic opportunities.
LA GONÂVE

HAITI

COMMISSION DATE
May 2020

UPDATES
- Launched mid-pandemic with only remote support from US
- Hospital claims significant reduction in Typhoid already
- Launched direct delivery of water with rented trucks

OFF-TAKE
- 6.3M liters of water production to date

IMPACT POTENTIAL
- 32,000+ people per day for 20 years
- Created 10 jobs
LIKONI
KENYA

COMMISSION DATE
August 2020

UPDATES
- Launched mid-pandemic with only remote support from US
- Created new technology to meet local preference for taste and smell
- Introduced direct delivery of water to customers with owned and operated truck

OFF-TAKE
- 5.6M liters lifetime production

IMPACT POTENTIAL
- 29,000+ people per day for 20 years
- Created 7 jobs
KIUNGA
KENYA

COMMISSION DATE
June 2018

UPDATES
- Implemented new technology to meet local preference for taste and smell
- Forged new relationships with Kenyan and Somali contractors

OFF-TAKE
- 8.5M liters lifetime production

IMPACT POTENTIAL
- 15,000+ people per day for 20 years
- Continue to employ 3 people
MOBI

DEVELOPMENT AND DEPLOYMENT

ESTIMATED COMMISSION DATE
MAY 2021

PRODUCT DESCRIPTION

- A ‘Mobi’ Solar Water Farm produced ~6,000 liters per day by desalinating seawater

PRODUCT APPLICATION

- ‘Max” Solar Water Farms serve large, peri-urban, coastal communities and take many months to construct
- A ‘Mobi’ is contained in a single shipping container, is fully manufactured by GivePower in the US and can be operational within 7 days of arrival at a rural coastal area
- Future potential applications include disaster relief efforts
BAMBURI
KENYA

2021 MAX SYSTEM UNDER CONSTRUCTION

ESTIMATED COMMISSION DATE
June 2021

UPDATES
- Land acquired - GivePower’s first appreciating asset
- Construction started
- Design refinements integrated from last iteration of Max for efficiency of operation

SYSTEM SPECS
- 70,000 liters per day

IMPACT POTENTIAL
- 35,000+ people per day
- 7 jobs to be created
## 2020 SOLAR PROJECT SUMMARY

<table>
<thead>
<tr>
<th>PROJECTS</th>
<th>TYPE</th>
<th>IMPACT (#people)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential Power Access - Congo</td>
<td>Microgrid</td>
<td>2,100</td>
</tr>
<tr>
<td>15 Schools - Nepal</td>
<td>School</td>
<td>16,968</td>
</tr>
<tr>
<td>2 Schools - Zimbabwe</td>
<td>School</td>
<td>1,200</td>
</tr>
<tr>
<td>Utility Scale Solar - North Dakota</td>
<td>Microgrid</td>
<td>1,000</td>
</tr>
<tr>
<td>Anti-Poacher Security - Kenya</td>
<td>Conservation</td>
<td>n/a</td>
</tr>
<tr>
<td>Solar Light - Nepal</td>
<td>Light</td>
<td>500</td>
</tr>
<tr>
<td>2 Schools - Mozambique</td>
<td>School</td>
<td>8,800</td>
</tr>
<tr>
<td>Residential Power Access &amp; School - Myanmar</td>
<td>Microgrid</td>
<td>1,404</td>
</tr>
</tbody>
</table>

Total number of people impacted **31,972**
2020 PROJECTS

PROJECT SUMMARY

ANTI-POACHER SECURITY
KENYA

PARTNERS
World Wildlife Foundation & FLIR

TYPE
Poacher protection system

LOCATION
Ol Pejeta Conservancy - home of the last two Northern White Rhinos

RESIDENTIAL POWER & SCHOOLS
MYANMAR

PARTNERS
Mee Panyar & Sun Power

TYPE
Solar powered microgrid

USES
Electricity for 1,078 people and 246 households
Power school with 420 students
Streetlights throughout village
GivePartners is a unique partnering opportunity for mission-driven organizations that want to make a positive impact and enrich their company culture with a readymade corporate social responsibility program.
GIVEPARTNERS
A GIVEPOWER FOUNDATION PROGRAM

Connecting hearts and minds for impact through corporate partnerships

68 GIVEPARTNERS
92% OF PARTICIPANTS CONTRACTED FOR MONTHLY CONTRIBUTIONS THROUGH 2024
## 2020 FINANCES

### REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted donor contributions</td>
<td>1,431,291</td>
<td>2,883,964</td>
<td>1,452,673</td>
</tr>
<tr>
<td>Restricted donors contributions</td>
<td>2,950,265</td>
<td>3,975,825</td>
<td>1,025,560</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>4,381,556</td>
<td>6,859,789</td>
<td>2,478,233</td>
</tr>
</tbody>
</table>

### EXPENDITURES

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Projects</td>
<td>1,222,041</td>
<td>2,246,284</td>
<td>1,024,243</td>
</tr>
<tr>
<td>Solar Projects</td>
<td>911,923</td>
<td>1,085,218</td>
<td>173,295</td>
</tr>
<tr>
<td>Treks</td>
<td>548,979</td>
<td>122,823</td>
<td>-426,156</td>
</tr>
<tr>
<td>Operations</td>
<td>205,124</td>
<td>366,045</td>
<td>-160,920</td>
</tr>
<tr>
<td>Programs*</td>
<td>2,888,068</td>
<td>3,820,370</td>
<td>932,302</td>
</tr>
<tr>
<td>% of Expenses</td>
<td>73%</td>
<td>74%</td>
<td>1%</td>
</tr>
</tbody>
</table>

*To provide a holistic view of Program Expenses, Work in Progress & other Capital Costs are included.

### RECONCILIATION TO GAAP AUDIT**

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Work in Progress</td>
<td>1,062,446</td>
<td>(83,180)</td>
<td></td>
</tr>
<tr>
<td>Change in PP&amp;E</td>
<td>288,472</td>
<td>1,517,393</td>
<td></td>
</tr>
<tr>
<td>Management Reporting/Budget Adjustments</td>
<td>1,350,918</td>
<td>1,434,213</td>
<td></td>
</tr>
<tr>
<td>Increase in Net Assets (per Audit)</td>
<td>1,785,498</td>
<td>3,119,416</td>
<td></td>
</tr>
</tbody>
</table>

*Foreign exchange gain related to PP&E is excluded.

---

2020 Budget EXPENDITURES

- **Admin**: 13%
- **Fundraising & Marketing**: 10%
- **Operations**: 6%
- **Treks**: 9%
- **Solar Projects**: 11%
- **Water Projects**: 51%

---

2020 Finances

- **FINANCIALS**
- **REVENUE**
- **EXPENDITURES**
- **RECONCILIATION TO GAAP AUDIT**
WITH GRATITUDE

We wish to thank our generous GivePartners, Major Gift Donors, Non-Profit Partners and Individuals inspired to support our work.

We simply couldn’t deliver these powerful projects without you.

Your support, particularly in 2020, was inspiring. We are excited to continue our work together to help people in need around the globe with sustainable, clean-energy solutions.

JOIN THE CHARGE!
GivePower Foundation
415 East St. Elmo, Suite #1-F1,
Austin, TX 78745
givepower.org