JOIN THE CHARGE
Our mission is to electrify the world with clean energy, and provide greater health, economic and educational opportunities to developing regions that need it most.
2019 was an exciting year of innovation for GivePower. We invited thousands of supporters to “join the charge” through our new GivePartners Corporate Social Responsibility program, continued to advance our Solar Water Farm desalination technology, built many more micro-grid systems, including our largest to date, and expanded our team. These important milestones have Prepared us to create real change for people in need at a much faster pace.

Our trek programs continue to give supporters the opportunity to witness their impact firsthand, as they journey to remote regions to install solar systems for communities in need. In June, we launched our GivePartners program to expand that positive impact. Partnering companies make contributions to supply clean, safe water to people who desperately need it and have the opportunity to take employees on treks. GivePower provides all the support needed to make launching and maximizing these programs easy. By the end of the year, 34 companies had become GivePartners, helping those in need around the world while improving their company culture and customer experiences with these mission-driven initiatives. We stand in awe of their selfless contributions, and are incredibly grateful for their participation!
OUR FIRST SOLAR WATER FARM SYSTEM CONTINUES TO PROVIDE SAFE, CLEAN WATER TO THE COMMUNITY IN KIUNGA, KENYA, AND THROUGH ITS OPERATION, WE’VE CONFIRMED OUR KEY IMPACT METRIC THAT $20 CAN PROVIDE 20 YEARS OF ACCESS TO CLEAN WATER FOR SOMEONE IN NEED. WE’VE ALSO IDENTIFIED 6 NEW LOCATIONS TO INSTALL SOLAR WATER FARMS IN 2020. AT THE SAME TIME, WE’VE BEEN INNOVATING OUR TECHNOLOGY, CONTINUING TO REFINE OUR LARGE-SCALE SYSTEM, AND WORKING TOWARD A SMALLER, MORE MOBILE SYSTEM FOR MORE RAPID RESPONSE OPPORTUNITIES IN SMALLER REMOTE COMMUNITIES.

IN STANDING ROCK, NORTH DAKOTA, WE HAD THE INCREDIBLE OPPORTUNITY TO ASSIST THE INDIGENOUS COMMUNITY THERE WITH A POWERFUL 300kW SOLAR INSTALLATION – THE LARGEST SINGLE SOLAR ARRAY IN NORTH DAKOTA AT THE TIME OF CONSTRUCTION. THIS SYSTEM HELPS PROVIDE ENERGY INDEPENDENCE TO MORE THAN 900 RESIDENTS IN THE AREA.

LASTLY, WE’VE GROWN OUR INTERNATIONAL TEAMS WITH LOCAL RESOURCES AND WORKERS IN THE REGIONS WE OPERATE. CREATING MEANINGFUL JOB OPPORTUNITIES PROVIDES FURTHER ECONOMIC STIMULUS FOR THESE COMMUNITIES, AND IT REMAINS A CRITICAL PART OF OUR MISSION. WE HAVE ALSO RECRUITED PASSIONATE TOP TALENT HERE AT HOME TO EXPAND FUNDRAISING OPPORTUNITIES, PROJECT DEVELOPMENT, AND BUSINESS OPERATIONS TO ENABLE US TO CREATE GREATER IMPACT.

LOOKING BACK ON 2019, I FEEL INTENSE GRATITUDE FOR THE MASSIVE SUPPORT WE HAVE RECEIVED, THE SELFLESS SUPPORT THAT MAKE THESE REMARKABLE PROJECTS POSSIBLE. TOGETHER, WE HAVE THE ABILITY TO SUSTAINABLY CHANGE THE LIVES OF THOUSANDS MORE IN 2020, WHILE CARING FOR THE PLANET. THANK YOU FOR JOINING THE CHARGE. I LOOK FORWARD TO ANOTHER INCREDIBLE YEAR ON THIS JOURNEY TO HELP THOSE THAT NEED IT MOST.

SINCERELY,

LETTER FROM HAYES BARNARD
CEO & CHAIRMAN
YEAR IN REVIEW

PROJECTS 2019

TREKS
- 9 Treks
- 87 Trekkers
- 11 Communities Impacted
- 1,754 People Impacted

SOLAR PROJECTS
- 43 Sites
- 39 Schools
- 152 Rhinos
- 59,194 People Impacted

SOLAR WATER FARM
- 1 Site Operational
- 4.5 million Liters Distributed
- 4,000 People Impacted
- 3 New Sites Developed
- 10 New Jobs Created

TOTAL PEOPLE IMPACTED 64,948
CIUDAD PERDIDA “THE LOST CITY”
COLOMBIA
2019 PROJECT SPOTLIGHT

A FEW HIGHLIGHTS

TYPE
Off-grid solar

USES
Powers critical communications and ranger efforts and archeological research operations

IMPACT
Powers 3 homes for rangers, the archeological site and communications

PARTNER
Stable Road Foundation

In May of 2019, GivePower and the Stable Road Foundation made a historic trek to Ciudad Perdida (“The Lost City”), to be the first to install solar power on site. Ciudad Perdida is an architectural gem located in Northern Colombia.

Discovered in 1972, The Lost City consists of a series of 169 terraces carved into the mountainside, with an entrance that can only be accessed by climbing up some 1,200 stone steps through dense jungle.

The power we provided will support a variety of critical archaeological and ranger efforts in protecting this sacred site. Our sincerest thanks to the Stable Road Foundation, whose partnership and support made this exciting project of preservation possible.

“GivePower has built the rails for making impact around the world affordable and efficient. I saw firsthand not just what solar did for the community, but how this gave my soul so much reward and so much charge…that’s going to propel me into our next mission. I am inspired.”

- ED FREEDMAN
Stable Road Foundation
In 2009, two powerful women came together to accomplish an almost unthinkably difficult dream—to bring critical maternity care, comprehensive medical services and formal education to a rural Maasai community of 4,000 people in Northern Tanzania.

Since its founding, the Olmoti Clinic has lacked reliable power, making surgeries and many medical procedures impossible to carry out. Thanks to the financial support and direct efforts of two American donor families, who personally trekked to Tanzania with GivePower to install an 8kW solar microgrid, the clinic now has consistent power.

“I feel totally inspired with grassroots philanthropy like this, it really changes people’s lives. The clinic is now running 100% on solar power. The school is running 100% on solar power, and having my kids flip the switch with the tribal elder is an emotional moment as a parent, knowing that they understand the impact of this moment.”

- BRAD GERSTNER
STANDING ROCK
NORTH DAKOTA
2019 PROJECT SPOTLIGHT

TYPE
300kW solar grid, largest in North Dakota

USES
A school, local reservation homes and a community center

IMPACT
30 Homes, 900 People

PARTNERS
Empowered by Light, Jinko Solar and Cypress Creek Renewables

On July 26th, 2019 GivePower and Indigenized Energy gathered with many partners and supporters to celebrate the official launch of the Cannon Ball Community Solar Farm at the Standing Rock Reservation. Located just three miles from the Dakota Access Pipeline, the 300 kilowatt solar farm is the first and largest solar farm in North Dakota, representing 50% of the entire state’s generated solar power. The solar farm powers the Cannon Ball Sioux Nation Community Center and Veterans Memorial Building and provides additional energy savings that are put directly back into the community for youth services and protection of their indigenous language.

“GivePower and Indigenized Energy is about merging the cultural values with new technologies to establish a sustainable platform that not only helps us live better lives today, but also ensures our footprint over the next several centuries is a positive one.”

- Cody Two Bears
2019 UPDATES
New community water taps for easy access
Increased battery storage for dry months
Training local team to support operations

OFF-TAKE
Total liters distributed in 2019: 4.5 million

IMPACT
4,000 residents and about 10+ local jobs created
2019 PROGRESS

Q2 2020 projected completion
(Massive political demonstrations in Haiti delayed project by several months. Country is moving slowly, but starting to function again)

DISTRIBUTION
70k liters/day

IMPACT
50,000+ people disconnected from government services in Anse-A-Galets, and only local water source is untreated and inadequate supply. Access to clean, fresh water is a main concern in Haiti, where waterborne illnesses, such as typhoid, cholera, and chronic diarrhea, are the cause of more than half of the deaths in the country every year. Contaminated water is also one of the leading causes of childhood illness and the very high infant mortality rate (57 for every 1000 births). GivePower provides access to clean water for 35k people/day for the next 20 years.
LIKONI (MOMBASA)  
KENYA  
SOLAR WATER FARM

2019 PROGRESS
Q2 2020 projected completion

DISTRIBUTION
70k liters/day

IMPACT
Likoni is one of the poorest communities in Mombasa County. 85% of the community is not connected to a municipal water supply, meaning 75% of water demand is not met. Mombasa has no local freshwater resource. Water is all currently imported from neighboring counties. GivePower provides access to clean water for 35k people/day for the next 20 years.
GIVE PARTNERS
A GIVEPOWER FOUNDATION PROGRAM

GivePartners is a unique partnering opportunity for mission-driven organizations that want to make a positive impact and enrich their company culture with a readymade corporate social responsibility program.
NEW HIRES
OF 2019

MICHELE MAGEE
VP OF CORPORATE PARTNERSHIPS

NICOLE GRINSELL
PROJECT COORDINATOR

ADAM GRECO
CONTROLLER

BRIE SPIELMAN
GRAPHIC DESIGNER

MATTHEW RISING
SENIOR ADVISOR, PHILANTHROPY

JEFF ROSENTHAL
SENIOR ADVISOR, PHILANTHROPY
## FINANCIALS 2019

### 2020 BUDGET: EXPENDITURES

- **Water Projects**: 32%
- **Solar Projects**: 26%
- **Treks**: 6%
- **Operations**: 6%
- **Fundraising & Marketing**: 19%
- **Admin**: 11%

### REVENUE

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<th>2018</th>
<th>2019</th>
<th>2020 BUDGET*</th>
<th>CHANGE</th>
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<td>Unrestricted donor contributions</td>
<td>946,289</td>
<td>1,431,291</td>
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<td>Restricted donors contributions</td>
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<td>Total Revenue</td>
<td>1,881,226</td>
<td>4,381,556</td>
<td>8,433,213</td>
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### EXPENDITURES

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<th>2020 BUDGET*</th>
<th>CHANGE</th>
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<td>Water Projects</td>
<td>518,721</td>
<td>1,222,041</td>
<td>1,693,710</td>
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<td>Solar Projects</td>
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<td>911,923</td>
<td>1,390,165</td>
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<td>Treks</td>
<td>291,463</td>
<td>548,979</td>
<td>329,646</td>
<td>(219,334)</td>
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<td>Operations</td>
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<td>205,124</td>
<td>309,995</td>
<td>104,870</td>
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<td>Programs</td>
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<td>3,723,516</td>
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<td>% of Expenses</td>
<td>63%</td>
<td>73%</td>
<td>70%</td>
<td>-3%</td>
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<tr>
<td>Fundraising &amp; Marketing</td>
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<td>860,496</td>
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<td>167,565</td>
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<td>Admin</td>
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<td>198,412</td>
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<td>Fundraising &amp; Support</td>
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<td>1,058,908</td>
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<td>% of Expenses</td>
<td>37%</td>
<td>27%</td>
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<td>3,946,976</td>
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<td>1,387,969</td>
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### Change in Net Assets at Year End

- **2018**: 92,365
- **2019**: 434,580
- **2020 BUDGET***: 3,098,268
- **CHANGE**: 2,663,688

### Reconciliation to GAAP Audit**

- **Change in Work in Progress**: (238,684) → 1,062,446
- **Change in PP&E**: 526,533 → 288,472
- **Management Reporting/Budget Adjustments**: 287,849 → 1,350,918

- **Increase in Net Assets (per Audit)**: 380,214 → 1,785,498

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*In Light of Global Issues Posed due to Covid-19, Budget is revised from Board Presentation.

**To provide a holistic view of Program Expenses, Work in Progress & other Capital Costs are included.
THANK YOU TO OUR GIVEPARTNERS, MAJOR GIFT DONORS, NON-PROFIT PARTNERS AND INDIVIDUAL DONORS

Thank you for all that you did in 2019 with GivePower to help people thrive. Our mission to provide clean energy solutions for power, water, and food to people that need it most would not be possible without you.

By working together, we can help people around the world live safe and healthy lives through innovative renewable solutions.

JOIN THE CHARGE!
GivePower Foundation
500 2nd St, 1st Floor, San Francisco, CA 94107
givepower.org